

UNLOCK THE POWER OF RUBICON WITH TOTALSPAN



TOTALSPAN®

STEEL BUILDINGS

WHO CAN? TOTALSPAN!

UNLOCK THE POWER OF RUBICON WITH TOTALSPAN

When you join Totalspan, you'll have exclusive access to Rubicon, an advanced design and quoting tool, that makes selling steel buildings easier and more efficient than ever.

Rubicon empowers you to create fully engineered structures tailored to your customers' needs, including:

- ✓ Gable and Skillion buildings with Awnings and Garaports
- ✓ Gable and Skillion Carports
- ✓ Workshops, Machinery Sheds and Barns



With every change you make, Rubicon recalculates engineering and pricing, ensuring precision down to the millimetre. Unlike other industry software, Rubicon gives you unmatched flexibility with access to:

- ✓ 3 x Gable Ranges – Platinum, Titanium, and Premier
- ✓ 1 x Skillion Building
- ✓ 4 x Carport Ranges – Gable (2) and Skillion (2)

MORE THAN JUST A DESIGN TOOL - RUBICON STREAMLINES YOUR ENTIRE SALES PROCESS

Rubicon is designed to simplify and enhance every step of your sales journey, from the first customer enquiry to placing a factory order. With powerful automation and smart features, it helps you work smarter, respond faster, and secure more sales.



Here's how Rubicon makes your job easier:

- 1. Lead Management:** Website leads are automatically imported into Rubicon, ensuring you never miss an opportunity and can follow up efficiently.
- 2. Seamless Communication Tools:** Stay connected with customers using built-in SMS messaging, calendar reminders, and internal notes to keep track of interactions - all within Rubicon.
- 3. CheckWind for Site-Specific Assessments:** Ensures structures meet local wind conditions, so your designs comply with current engineering standards.
- 4. Instant Quotes and Contracts:** Speed is key to securing sales. With Rubicon, you can generate quotes and contracts instantly, helping you respond to customer enquiries in real-time.
- 5. Engineering Requests and Approvals:** Seamlessly submit engineering requests and receive approvals directly through the system, ensuring accuracy and compliance.



6. **Factory Order Management:** Once a sale is finalised, Rubicon automates the factory order process, reducing manual work and ensuring a smooth transition from sale to production.
7. **Multiple Quote Options:** Customisable quoting options to offer additional services – included seamlessly into Quotations and Contracts.
8. **Comprehensive Project Documents:** All essential paperwork, including DocuSign integration, is stored within Rubicon, making it easy to manage contracts, approvals, and documentation.
9. **Detailed Building Manual:** A step-by-step guide provided, ensuring builders have all the information they need for smooth construction accessible directly from Rubicon.
10. **Custom Pricing for Unique Designs:** Stand out from competitors with access to our Custom Design team, allowing you to tailor pricing and solutions to meet customers' exact needs.



DESIGNED FOR GROWTH AND INNOVATION



Continually developed and maintained by Steel Sheds Australia



Integration with other internal systems for a seamless workflow



Future expansions planned

With Rubicon, you'll have everything you need to **sell smarter, work faster**, and grow your business with **confidence**.

JOIN TOTALSPAN TODAY AND EXPERIENCE THE POWER OF RUBICON!

